

## **Invitation for Bids (IFB)**

**September 01, 2014**

**Republic of Macedonia**

**Agency for Real Estate Cadastre**

**Real Estate Cadastre and Registration Project**

**IBRD/7928-MK**

**Procurement of Hardware Equipment for  
the Agency for Real Estate Cadastre(servers, storage, network equipment and backup)  
including complete installation and configuration of the entire platform for migration of  
current AREC's business system**

**MK-RECRP-7928MK-ICB-C5.2-4**

1. This Invitation for Bids (IFB) follows the General Procurement Notice (GPN) for this project that appeared in UN Development Business on July 26, 2010.
2. The **Republic of Macedonia** has received a loan from the **International Bank for Reconstruction and Development** toward the cost of **Real Estate Cadastre and Registration Project**, and it intends to apply part of the proceeds of this loan to payments under the agreement resulting from this IFB: **Procurement of Hardware Equipment for the Agency for Real Estate Cadastre (servers, storage, network equipment and backup) including complete installation and configuration of the entire platform for migration of current AREC's business system, IFB #: MK-RECRP-7928MK-ICB-C5.2-4.**
3. The **Agency for Real Estate Cadastre (AREC)** serves as the implementing agency for the RECR Project and now invites sealed bids from eligible Bidders for Supply, Installation and Implementation of fully operating hardware platform (compatible with current enterprise solutions) for intranet, extranet and internet AREC business system that will support and satisfy all AREC planned activities for the next 7 years (especially from the internet segment), consisted of the components as outlined in Section VI of the Bidding Documents (Middle tier servers, Database tier servers, Storage servers, Network equipment and Backup equipment). **The supply, Installation and Implementation period is: 24 weeks.**
4. Bidding will be conducted using the International Competitive Bidding (ICB) procedures specified in the World Bank's Guidelines: Procurement under IBRD Loans and IDA Credits, edition of May 2004, revised October 2006 and May 2010, and is open to all Bidders eligible as defined in these Guidelines, that meet the following **minimum qualification criteria:**
  - I.** Bidders must be able to prove financial stability and solvency in the form of auditor's report or financial statements for the last three (3) years. The average annual turnover (total sales) over the last three (3) years must not be less than **three million EUROS' (EUR 3.000.000);**
  - II.** During the last five (5) years the bidder must have at least **2 (two)** successful contracts valuing in the amount of more than four hundred thousand euros (**EUR 400.000) per each contract**, referring to the implementation of a solution similar to the one offered in its bid, supported by a written reference from the end users/employers for a successful implementation. Written reference from employers for those contracts must be included in order to fulfill this qualification requirement;
  - III.** Bidders must provide a proof for existence of at least one service facility with supporting staff within the territory of the Republic of Macedonia or submit a plan to establish a service facility with supporting staff on the territory of the Republic of Macedonia within 3 (three) months of contract signing.
5. Interested eligible Bidders may obtain further information from the **Agency for Real Estate Cadastre – Project Management Unit; Attn: Ms. Tatjana Cenova Mitrevska, Project Manager** and inspect the bidding documents at the address given below from **Monday to Friday between 8:30AM to 4:30PM local time.**
6. A complete hard copy set of the bidding documents in English only, may be purchased by interested bidders upon the submission of a written Application to the address below and upon payment of a

nonrefundable fee of **100 EUR** or equivalent amount in Macedonian Denars (MKD). The method of payment will be direct deposit to our:

**1. EUR account**

Beneficiary: Agency for Real Estate Cadastre  
ref.no. 7928MK-ICB-C5.2-4  
SWIFT: NBRM MK 2X  
IBAN: MK 07100701000066130  
National Bank of the Republic of Macedonia  
Correspondent bank: DEUTCHE BANK FRANKFURT,  
Frankfurt am Main, Germany  
SWIFT BIC: DEUT DE FF;

or

**2. MKD account**

Account No. 2100100450786-22  
In favor of the Agency for Real Estate Cadastre  
(income code 724125; program 3A)  
ref.no. 7928MK-ICB-C5.2-4

The exchange rate to be applied is the selling exchange rate from the list of the National Bank of the Republic of Macedonia, prevailing on the day of payment. The Bidding Documents will be sent by courier at the address indicated by the Bidder. For the convenience of Bidders an unofficial electronic copy of the Bidding Documents may be sent by e-mail at the mail address indicated by the Bidder upon receiving of Bidder written Application and payment of a nonrefundable fee.

7. Bids must be delivered to the **address below** at or before **13:00 o'clock local time on October 15, 2014**. Electronic bidding **will not** be permitted. Late bids will be rejected. **Bids need to be secured by a Bid Security. The required amount of the Bid Security is 30,000.00 EUR**, or an equivalent amount in a freely convertible currency. Late bids will be rejected. Bids will be opened in the presence of Bidders' representatives who choose to attend at the address below on **October 15, 2014**, immediately after the bid submission deadline.

8. The attention of prospective Bidders is drawn to (i) the fact that they will be required to certify in their bids that all hardware/software is either covered by a valid license or was produced by the Bidder and (ii) that violations are considered fraud, which can result in ineligibility to be awarded World Bank-financed contracts.

**Agency for Real Estate Cadastre**

**Ms. Tatjana Cenova Mitrevska**

**Project Management Unit, Ground Floor, Archive,**

**Trifun Hadzi Janev 10,**

**1000 Skopje, Republic of Macedonia**

**Email: [t.cenova@katastar.gov.mk](mailto:t.cenova@katastar.gov.mk)**

With obligatory carbon copy (cc) to the following e-mails:

**[s.micevski@katastar.gov.mk](mailto:s.micevski@katastar.gov.mk);**

**[m.bundaleski@katastar.gov.mk](mailto:m.bundaleski@katastar.gov.mk)**

**Fax : + 389 2 3175987 ext. 103**

Агенцијата за Катастар на Недвижности - Единица за управување со проектот Катастар на Недвижности и Регистрација, објавува покана за доставување на понуди за набавка на хардверска опрема за Агенцијата (сервери, мрежна опрема и бекап) вклучувајќи комплетна инсталација и конфигурација на целата платформа за миграција на постоечките бизнис системи на Агенцијата. Понудите треба да бидат доставени најдоцна до 13:00 часот на 15 октомври, 2014 на погоре наведената адреса.